



Addendum: Question Set #2 and Answers

TO: All Bidders

FROM: Benjamin Civic, Procurement Contact, Coordinating Commission for Postsecondary Education

DATE: December 5, 2016

RE: Addendum: Question Set #2 and Answer for Request for Proposal Number 87164 Z6

Question #1

RFP Section Reference: III.C. Matching Funds Requirement

RFP Page Number: 13

Other references: Memos (RFP addenda) dated September 18, 2015 and November 18, 2015, email correspondence reproduced at the end of this question set

Question: Based upon the memo language from September 18, 2015, it is mentioned “private funds” and “other funds” is not defined and considered to mean any funds which do not associate in any way with the government sector. If the funds are provided from a financial institution what documentation is desired? It appears from the plain meaning financial institution funds would suffice. The applicant could provide proof of receipt of funds or financial commitment documentation. Also, is there a preferred affidavit language to suffice “legally enforceable”?

For simplest clarification, I attached the actual cash on hand from philanthropic gifts totaling \$17,036,522.06 and the fund balance print out from US Bank with respect to private loan commitments with a balance of \$18,033,288.49. In addition, Creighton University School of Dentistry has pledge commitments of \$20,047,424 to enhance oral health training and services. In total, Creighton has received \$37,083,946.06 from 107 philanthropic gifts and pledges to enhance oral health training and services. Creighton will submit the cash on hand spreadsheet (with an accompanying affidavit) and US Bank printout to meet the match requirement as this is the simplest way to meet the “private match” and “received” requirements.

Answer for Question #1

The first part of your question enquires about the type of documentation needed to submit match that is in the form of a loan commitment from US Bank. With the “RFP Question #1 and Answer – September 2016” RFP addenda in mind, matching funds in the form of a loan commitment would be the equivalent of cash matching funds. Therefore, the loan commitment could be documented similarly by supplying a copy of the financial account statement holding the funds.

To answer the second part of your question, there is no preferred affidavit language regarding “legally enforceable.”

Question #2

RFP Section Reference: III.B. Award

RFP Page Number: 13

Other references: Memo (RFP Addenda) “RFP Q & A – May 2016”

Question: On Page 2, Question 4, the CCPE Response mentions the “ten (10) year performance period begins on the date of the award.” Complying with all deliverables is unrealistic upon the date of the award. Can the applicant provide a proposed start of the performance period so long as the performance period is at least 10 years? The Creighton School of Dentistry is scheduled to open in Fall of 2018.

Answer for Question #2

The ten (10) year performance period will begin on the date of the award. This cannot be changed. However, the CCPE does understand that it may be unreasonable for bidders to immediately offer all deliverables upon the date of the award. After all, bidders are submitting proposals for future implementation. Your Work Plan, as described on page 32 of the RFP, will define your timeline of implementation of the stated deliverables. The only deliverable required to be provided for ten (10) years is to provide discounted or charitable oral health services. For example, these discounted or charitable oral health services could begin to be offered sometime within the first year and then increase in number in subsequent years as you build the program. The other two deliverables, the oral health training and the telehealth component, need to occur at some point during the ten (10) year performance period. Of course, the State’s goals with this fund are better met if bidders can provide greater opportunities for oral health training and telehealth.

Question #3

RFP Section Reference: IV. C.2. Deliverables

RFP Page Number: 32

Other references:

Question: The RFP requires the applicant deliver five letters of intent with at least five different school districts or federally qualified health centers in at least five different counties. Is the requirement (for two LOI's) sufficed if a federally qualified health center has centers in two different counties? That is, can the applicant submit two letters of intent, one for a federally qualified health center in one county and second for a federally qualified health center in a second county (same name) and count for two of the five?

Answer for Question #3

Yes, in your example, the submission of those two LOI's would count for two of the five required. The RFP, consistent with Nebraska Revised Statute section 85-1414.01(4), states "the bidder shall submit with proposal at least five letters of intent with school districts or federally qualified health centers...in at least five different counties throughout the state..." The counties must be different, but a FQHC with multiple centers in different counties need not be different. To read it otherwise could exclude school districts or FQHCs solely on the basis of having multiple locations, thereby defeating the purpose of this fund.

Question #4

RFP Section Reference: IV.C.1. Deliverables

RFP Page Number: 32

Other references: Memo dated September 18, 2015

Question: To clarify, the September 18, 2015 memo indicates the applicant must provide reduced fee training to "students" and must offer this training to at least two students. If the applicant intends to offer the scholarship to a student for each class, each year (year 1-1, year 2-2, year 3-3, etc.) this would suffice the requirement? The question is posed out of an abundance of caution because in the first year only one scholarship will be awarded.

Answer for Question #4

Yes, your example would meet the requirement to offer the training to at least two students. The two student requirement referenced in that memo sets the minimum required to meet that deliverable. This means as long as at least two students are provided oral health training at a reduced fee over the ten (10) year performance period, that deliverable is met. It is possible a bidder could propose to offer only two students oral health training during the ten (10) year performance period and focus much more extensively on the other listed deliverables. Or as indicated in your question, it is possible to offer training to more than two students while also meeting the other deliverables. The requirements set out in the deliverables section set minimums as required by statute.

Question #5

RFP Section Reference: III.G.3. Insurance Coverage Amounts Required

RFP Page Number: 16

Other references:

Question: Is there any flexibility with insurance coverage requirements? Specifically, the medical payment requirement?

Answer for Question #5

Section III.G. Insurance Requirements of the RFP does provide a component to “Reject & Provide Alternative within RFP Response.” Bidders may reject and provide an alternative insurance requirement with their proposal submission. Admittedly, the third paragraph of this section, stating that “in no instance shall the limits of recovery from the insurance be reduced below the limits required by this paragraph” is confusing and could be read to imply this section cannot be changed. However, that sentence applies to the insurance requirements as set out in the final contract. Given the uniqueness of this RFP, it is certainly possible bidders may have insurance that already provides coverage for the RFP. If so, bidders could potentially use these saved oral health fund dollars on the deliverables instead of for redundant insurance coverage.

Referenced e-mails for Question #1

Ben – Thank you for the follow up question. For simplest clarification, I attached the actual cash on hand from philanthropic gifts totaling \$17,036,522.06 and the fund balance print out from US Bank with respect to private loan commitments with a balance of \$18,033,288.49. In addition, Creighton University School of Dentistry has pledge commitments of \$20,047,424 to enhance oral health training and services. In total, Creighton has received \$37,083,946.06 from 107 philanthropic gifts and pledges to enhance oral health training and services. Creighton will submit the cash on hand spreadsheet (with an accompanying affidavit) and US Bank printout to meet the match requirement as this is the simplest way to meet the “private match” and “received” requirements.

Please do not hesitate to contact us with any questions or concerns.

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From: Civic, Benjamin William [<mailto:ben.civic@nebraska.gov>]
Sent: Thursday, December 08, 2016 1:41 PM
To: Sean Kelley <sean@kgr-ne.com>
Subject: RE: RFP Number 0048Z1

Sean,

We are following up regarding your Question #1 below in order to provide a clear answer. This email stream will be posted in addition to your original question set.

In your Question #1 you ask “[i]f the funds are provided from a financial institution what documentation is desired?” We described the match component in the “Question #1 and Answer” set dated September 28, 2016 (https://ccpe.nebraska.gov/sites/ccpe.nebraska.gov/files/RFP_QandA_9-16.pdf) that described match as either cash or non-cash. If cash, meaning it had been received and is in your bank account (i.e., a “financial institution”), we provided that an example of documentation could include copies of your financial account statement holding the funds. In plain terms, a bank account statement showing those funds under your control. Is this what you were asking with your question? We ask because you also mentioned you could provide a “financial commitment” document for those funds. This term made us think you may be asking about the sort of documentation as pertaining to lines of credit or construction loans. Please let us know as soon as possible.

Thank you,

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